



ComSys Helps Customers Combat Recession with Advanced Technology

SMBs Leverage Solutions Designed to Enhance Productivity and Profits

GAINESVILLE, FL – June 30, 2011 - ComSys, a leading unified communications provider, announced today that the company is proactively protecting its customers from antiquated technology and providing them with a competitive advantage in their marketplace. By providing extensive technical training to the staff, ComSys has been able to leverage the superior knowledge of its workforce to detect and protect its customers from aging technology, all the while increasing their profitability and providing their customers with a competitive advantage.

The latest technology that ComSys has introduced to its customers is Session Initiation Protocol (SIP). The advent of SIP has expanded the limits of traditional telephony and has enabled many business owners to experience the benefits of sophisticated IP Telephony. The driving factor behind SIP is that the technology cuts many redundant costs associated with traditional telephony systems. Additionally, businesses are also attracted to SIP because of the ease in which it expands an organization's overall capabilities. For example, SIP Trunking provides significant improvements in call quality for IP based telephony by dedicating a separate "channel" to handle the traffic. SIP Trunking also supports multiple forms of communication including video and instant

messaging so businesses can reach out to customers through a myriad of mediums. ComSys' salespeople are technological experts who consistently research developing technologies, like SIP, and bring them to customers in order to enhance their profitability and increase their competitive advantage.

"By transitioning a number of our telecommunications customers from antiquated TDM, PBX and Key Systems to more refined IP Telephony systems we've chopped many of our customers phone bills in half," states Donald Bugos, President of ComSys. "We viewed this program as an investment in our customers' future. Basically, the bet we made was that if our staff was constantly examining and testing out new technology, eventually we'd find something that we could bring to our customers before their competitors even knew what was on the horizon. Nothing makes us happier than to see our customers utilizing our technology to leave their competitors in the dust."

ComSys is also associated with Technology Assurance Group (TAG) which is an international organization that collectively represents approximately \$350 million in products and services in the unified communications industry. Dale Stein, Partner of TAG, comments "ComSys has always been an innovator. We're thrilled to hear that their new program has been a success and we're pleased to be associated with

a thought-leader in their prestigious business community."

ABOUT COMSYS

The history of Communication Systems, Inc. (dba ComSys) dates back to 1981. ComSys is North Central Florida's most customer-oriented business telephone and data communications company – providing commercial customers with a single point of contact for quality, cost effective, converged communication solutions.

ComSys is committed to establishing lasting business relationships with their clients. The company's goal is maximum customer satisfaction through total customer service.

ComSys provides its customers with industry leading products serviced by Factory Certified technicians. Customers are thoroughly trained in every component of their system by ComSys' highly experienced customer service team.

The company's local dispatch and warehouse center delivers round-the-clock parts and service availability to ensure system reliability. ComSys also offers comprehensive service 24 hours a day, 7 days a week and emergency service with guaranteed response times.

For more information on ComSys, in Gainesville - call 352.332.0359; in Ocala - call 352.622.3100; Nationwide - call 800.332.0359 or visit their website at www.csi-florida.com.