



Donald Bugos
President

IS YOUR TELECOMMUNICATIONS TECHNICIAN CERTIFIED?
IF NOT, YOUR VOICE & DATA SYSTEM COULD BE IN BIG TROUBLE

ComSys Explains Why

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Telecommunications is a very dynamic industry that is constantly being enhanced by new technology. The technology is changing so rapidly that it's vital for companies to ensure that their telecommunications provider stays on top of it. Unfortunately, too many businesses today continue to overlook this topic and do not ask a simple yet crucial question, "Is my telecommunication technician certified?" If the answer is a resounding yes, then you can probably put your mind at ease. However, if the answer is no, your company's vital voice and data system could be in for a very painful surprise.

Would you let a mechanic that wasn't properly trained work on your car? Probably not. So why not treat your voice and data system with the same care. It is just as important to make sure that your provider's technicians understand the details behind their technology

so they can properly install, service, and maintain your system to ensure its future reliability.

All too often businesses experience damaging affects by providers who don't understand the technology they sell. The most common include:

- Lost revenue due to system downtime
- Increased costs from making repairs
- Permanent damage to system components
- Inability to effectively run the business

In order to combat these types of problems, leading telecommunications providers such as ComSys incur substantial costs to guarantee that highly certified industry technicians are tending their clients' voice and data systems. ComSys requires hours of rigorous educational training for sales people, management and most importantly technicians, so they can fully understand today's state-of-the-art voice and data systems. ComSys believes certification is an

extremely valuable investment for both their employees as well as each one of their clients.

Donald Bugos, President of ComSys, said that its service technicians are comprised of professionals who enjoy being in the forefront of new emerging technologies. Their dedication, combined with the body of knowledge acquired from certified trainings, ensures ComSys' customers that their voice and data system will be serviced quicker, faster and better, all in a cost-effective manner.

"ComSys understands that it takes a high level of commitment and dedication to provide our technicians with the latest education and certification on convergent technologies," said Bugos. "Our customers can rest assured that when one of our technicians comes to their place of business to service or repair a voice and data system, that they will be able to diagnose the problem quickly and provide unsurpassed service in a timely and cost-effective manner."

Bugos said service technician training and certification benefits the end-user. "Today, when our clients require service assistance they can expect less downtime for their telecom system, which translates into greater revenue for their business."

So if you don't know the answer regarding your technician's level of certification it may be time to ask. It's much easier to prevent problems from occurring than take your chances with technicians who are less than knowledgeable about their technology.

ABOUT COMSYS

The history of
Communication Systems, Inc.

(dba ComSys) dates back to 1981.

The company is North Central Florida's most customer-oriented business technology solutions company - providing commercial customers with a single point of contact for quality, cost effective, converged voice and data solutions.

ComSys recognizes the critical need for a solutions provider that combines leading edge technology with quality service and support, and, is committed to establishing lasting business relationships with their clients. The company's goal is maximum customer satisfaction through total customer service.

ComSys is one of a select few converged solution

providers nationwide that qualify to be a Technology Assurance Group (TAG) member.

ComSys provides VoIP Telephone Systems, Hosted Phone Systems, Call Center Solutions, Video Solutions, Structured Cabling and Wiring to businesses throughout the Gainesville, Ocala, Lake City and Leesburg areas. Our National Services Network can support and deliver our full range of products and services almost anywhere in the United States.

For more information on ComSys, in Gainesville - call 352.332.0359; in Ocala - call 352.622.3100; Nationwide - call 800.332.0359.